



Innovations, LLC

Troy B. Brahaspat

BG Innovations, LLC

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Professional Summary

With over 15 years of combined experience in business development, operations management and project management in industries of Engineering & Finance Troy Brahaspat is results driven, client centric with an entrepreneurial spirit and as strong commitment to excellence and client satisfaction.

With experience ranging from research and development, piloting and commercialization of various initiatives in engineering/technology and managing client relationships, delivering solutions while leading and streamlining business framework to drive profitability within a global framework from leadership perspective, the goal is always to drive consistent, reliable and sustainable deliverables. The objective is to lead a collaborative driving force to engineer, design and implement practical client drive solutions, as the Managing Partner of BG Innovations, LLC.

Professional Experience

BG Innovation, LLC • **Buffalo, NY** **20016-Present**

Managing Partner/ Owner, Business Development & Management

- Manages all internal and external client strategic business initiatives with oversight on corporate finances, operations and business readiness planning and implementation
- Heads of administrative, reporting and compliance functions
- Manages business risk, administers business controls and operationalize project objectives to ensure consistency and drive timely results
- Specializes in process optimization, automation and streamlining initiatives driving cost efficient solutions

Green Heat Solutions LLC • **Buffalo, NY** **2010-Present**

Member Owner, Chief Technology Officer

- Procure and maintain relationships with external vendors to enhance & customize existing self-heating technology
- Develop partnership with external vendors and prospects to facilitate feasibility reviews for technology transformation and integration for potential end user configurations
- Develop business strategy and manage the oversight of business prospects, marketing/sales pipeline, and operational risk

HSBC Bank, USA • Buffalo, NY 2007-Present

Vice President, Head of Direct Banking Administrations

Vice President, Senior Administrative Manager

Vice President, International Premier Relationship Team Sales Manager

AVP, International Premier Relationship Manger

- Operate as Head of the Direct Banking Administration as a key stakeholder from a corporate perspective to ensure support areas are enabled to facilitate information flow and provide planning and control support
- Grow & manage a line of business comprised of a third of the intuitions AUM within a portfolio of consumers and commercial relationships and ensuring execution of deliverables from all channels from a regional, national and global perspective
- Stimulated and cultivated long and trustworthy client relationship management process to administer services and products by managing a team of business analysts, project managers, bank officers, compliance and operational staff ensure timely and efficient delivery of well-balanced business solutions, planning for all wealth stages in each client's life and lending needs
- Developed and assisted the implementation of training materials for internal procedural processes changes and updates with internal team for sharing best practices and external client presentations for client wealth and lending implementation strategies & presentations
- Lead, develop, and manage support activities within a Global Line of business to ensure compliance with Company policy and industry and government regulation

Other Related Professional Experiences

Process Technology Optimization • Grand Island, NY 2005-2009

Chemical Engineer, Project Engineer, Project Management

Alaskan Arctic Field Research • Nome, Alaska • Buffalo, NY 2004-2005

Research Environmental/ Biological/Chemical Engineering Internship- University at Buffalo

Formal Education

University at Buffalo

Buffalo, NY

- **Economics, Masters** / with an Advanced Graduate Certificate in Law and Regulations
- **Chemical Engineering, B.S.** w/ Minor in Economics

Université de Technologie de Troyes

Troyes, France: Engineering Study Abroad

- Engineering Statics
- European Union and French Culture & Economics